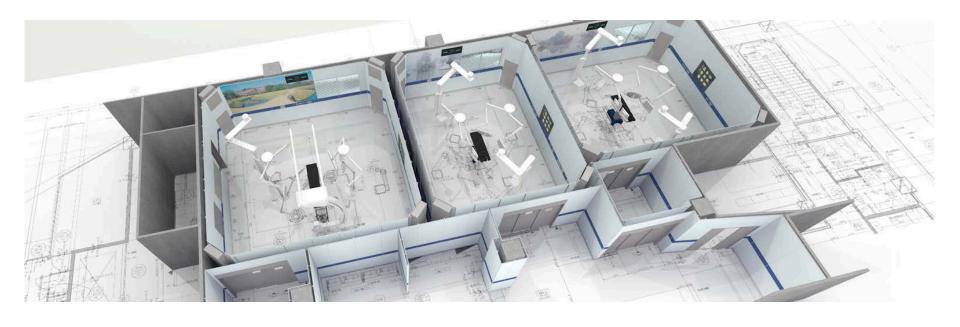
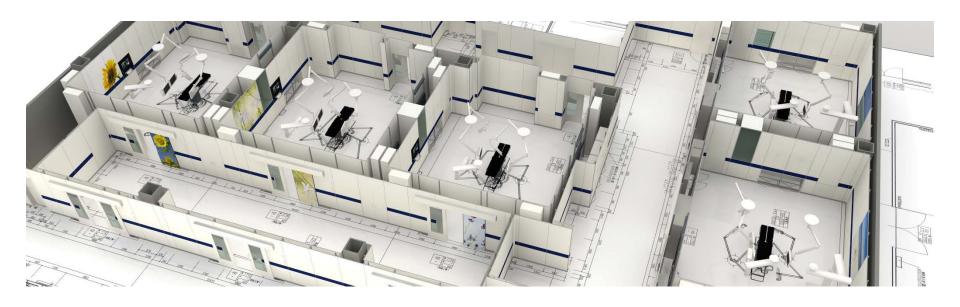
GETINGE GROUP



Getinge Hospital Solutions Complete solutions from one source

GHS July 2016



Getinge Hospital Solutions GmbH (GHS) is one of the leading providers of complete solutions for Operating Rooms, Intensive Care and Recovery Units, Central Sterilization Departments as well as for further function-specific hospital areas.

The modular room systems VARIOP, Glass wall system and VARIWARD are important parts of our project business. Based on its project competence and workflow experience, GHS is perceived as a reliable partner for overall projects within the Getinge Group.

Page 2 7/14/2016

History

GETINGE GROUP

First Maquet "finishedwall project" is installed in the University Hospital in Würzburg, Germany.

1960er

Introduction of the three-partite system.

Revision of the entire VARIOP design: introduction of a new color chart and printed wall elements, frameless glass elements and reversible blinds.

2008/2009



Introduction of the Glass Wall System as an expansion of the portfolio

2014





1838

Johann Friedrich Fischer founded Maquet in Heidelberg, Germany



1979/1980

Complete product revision leads to a change of the grid structure.

The first project with the new system is the district hospital (Kreiskrankenhaus) Rastatt with four operating room units.

A demo OR is installed and the new system is named VARIOP.

2012

Maquet Hospital Solutions is founded.



2016

Introduction of the new ICU wall system WARIWARD

Page 3 7/14/2016

Getinge Hospital Solutions Scope of business activity

- Providing complete solutions packages in the field of medical equipment based on consultation, workflow analysis and customized planning
- Focus on the highly equipped areas of hospitals:
 - OR, Hybrid OR
 - ICU, recovery areas and "high dependency areas"
 - Emergency rooms, isolation rooms
 - CSSD
- Partnering with external suppliers to complete project offerings



GETINGE GROUP



Page 4 7/14/2016

GETINGE GROUP

VARIOP, Glass wall system, VARIWARD

OVERVIEW WALL SYSTEMS			
	VARIOP	GLASS WALL SYSTEM	VARIWARD New wall system ICU*
Description	Customized, 3-parted room system	10 mm tempered single pane safety glass	Wooden or foam core and HPL surface.
Markets	Mature and emerging markets	Mature markets	Mature and emerging markets
Main application area	OR, ICU, corridor	OR, endoscopy	ICU, NICU, Recovery, "healing environments"







Complete solutions from one source Getinge Hospital Solutions:

GETINGE GROUP

























- Future-oriented concepts for hospitals
- Flexible room systems VARIOP, Glass wall system and VARIWARD:
 - Key products for the project business
- Getinge Hospital Solutions:
 - Process-optimized solutions which guarantee an optimal use of resources as well as the best possible medical treatment of patients

Page 6 7/14/2016



Consultancy and workflow

GETINGE GROUP





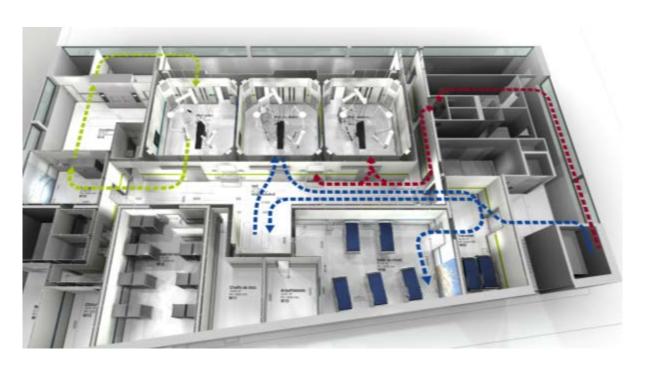
- Getinge Hospital Solutions (GHS) develops future-oriented concepts for hospitals
- The flexible room systems are the key products of the project business
- Our flexible room systems adapt to all spatial conditions. They are suitable for new buildings as well as modification and expansion projects
- GHS provides process-optimized solutions which guarantee an optimal use of resources as well as the best possible medical treatment for patients
- The patient, personal and instrument flow in OR departments are subject to intensive analysis. In this way, resources can be employed more efficiently and cost-effectively

Page 8 7/14/2016

Consultancy and workflow

GETINGE GROUP





The workflow in the hospital is analyzed by Getinge specialists.

- Patient flow
- Staff flow
- Instrumental flow

Page 9 7/14/2016

Consultancy and workflow

GETINGE GROUP





- 3D planning gives the customer a realistic impression of his project
- The software enables the user to evaluate the necessary spatial requirements and to choose the favored equipment



Page 10 7/14/2016

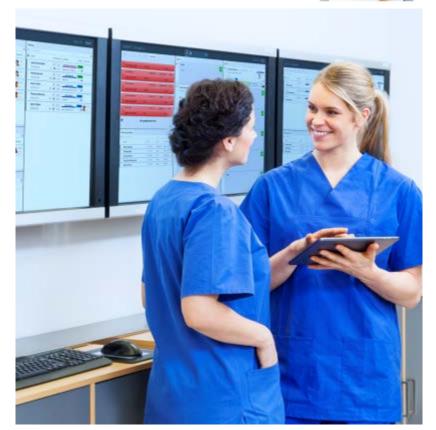
Consultancy and workflow INSIGHT – Efficient Workflows throughout the Hospital

GETINGE GROUP





- Provides relevant information to effectively manage the flow of patients in real-time
- Streamlining clinical workflows
- Helping hospitals improve clinician and patient satisfaction
- Improved interdepartmental communication
- Four components: Emergency, Surgical, ICU, Patient Ward



Page 11 7/14/2016



Room Modular room system VARIOP

GETINGE GROUP



The flexible room system **VARIOP** is the key product for the project business



Page 13 7/14/2016

Room Modular room system VARIOP

GETINGE GROUP





- Practice proven at 6.000 locations worldwide
- The fully-integrated modular system adapts to all spatial conditions
- VARIOP provides an innovative approach to room design and construction
- Incredible flexibility, allowing hospitals to add and remove equipment according to their requirements and needs
- Short installation phase saves time and money
- Eliminates the need to tear down walls and to interrupt patient care by closing rooms from use for weeks
- Improves hygienic conditions and therefore lowers the risk of infection



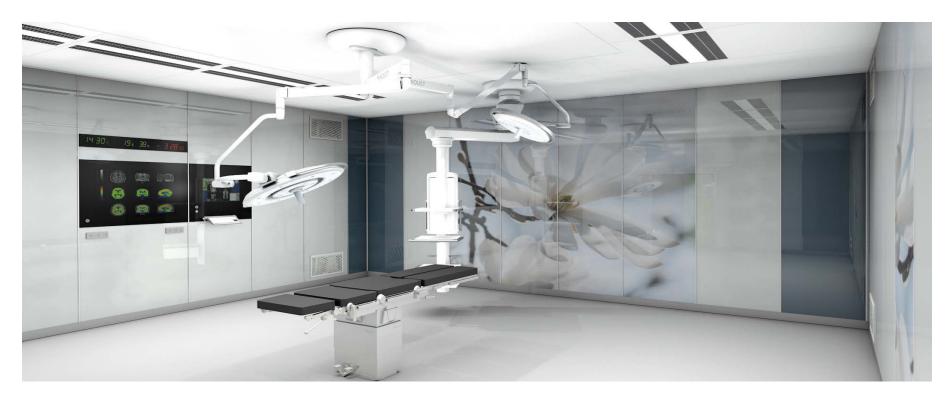
Page 14 7/14/2016

Room Modular glass wall system

GETINGE GROUP



As a consequential further development of VARIOP, GHS offers a Glass Wall System.



Page 15 7/14/2016

Room Modular glass wall system

GETINGE GROUP

- With its glass solutions, GHS continues to build on its proven modular structure, thus ensuring compatibility with existing room systems
- Due to the nature of the material and the low number of joints, glass is easy to clean and ensures hygienic conditions
- Owing to a wide variety of design and backlighting options, the use of glass creates an appealing atmosphere



Page 16 7/14/2016

Room Modular room system VARIWARD

GETINGE GROUP



The modular room system **VARIWARD** is very suitable for the use in the Intensive Care Unit.



Page 17 7/14/2016

Room Modular room system VARIWARD

GETINGE GROUP





- Fully integrated modular wall system
- Suitable for all sensitive areas
- Short construction time with quick and easy installation
- Adapts to changing customer needs as well as future trends in technology
- Complies with stringent hygiene requirements
- Various design possibilities contributing to a healing environment



Page 18 7/14/2016



Equipment

GETINGE GROUP

Digital OR Integration System

Anesthesia Systems





Ceiling Supply Units

Heart-Lung Assist Devices

Clinical Logistics Systems

Perfusion Systems



Operating Lights

Modular Room System

Suction Pumps

. . . .

Products for Complex Aortic Surgery Reconstruction Operating Tables

Products for Coronary
Artery Bypass Surgery



Project management

GETINGE GROUP





- Getinge Hospital Solutions has long-term experience with large hospital projects
- GHS goes along the customer from the very first hour of the project
- A professional committed team of specialists provides expertise
- The coordination of all involved parties is carried out by GHS's project managers
- The customer has only one contact person during the entire project
- GHS keeps to the agreed time-line and budget

Page 22 7/14/2016



Production GETINGE GROUP





- Getinge relies on an innovative technology and the most state-of-the-art manufacturing equipment
- A consistent high product quality is self-evident





Page 24 7/14/2016



Installation GETINGE GROUP





- The installation is carried out by a team of experts
- VARIOP elements are easy to assemble and disassemble



Page 26 7/14/2016



Klinikum Mittelbaden, Baden-Baden Balg Germany

GETINGE GROUP



Facts:

- Scope VARIOP:
 - 6 Operating Rooms
 - Induction
 - Corridor

- Equipment Getinge:
 - OR Tables
 - OR Lights
 - OR Integration TEGRIS

Page 28 7/14/2016

Klinikum Mittelbaden, Baden-Baden Balg Germany

GETINGE GROUP









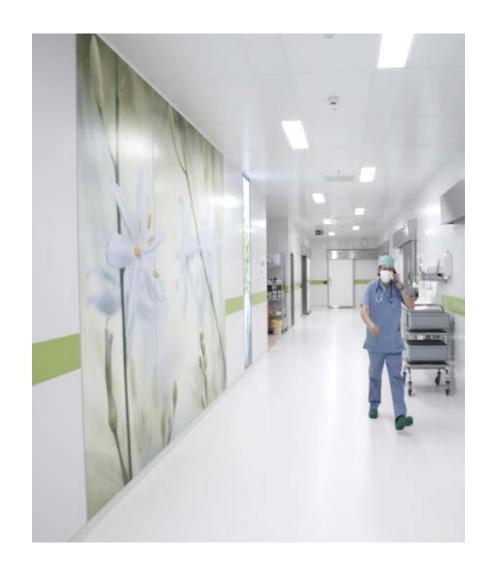
Page 29 7/14/2016

Clinique Montbrillant, Chaux-de-Fonds Switzerland

GETINGE GROUP

Facts:

- Scope VARIOP:
 - 3 Operating Rooms
 - Recovery Room
 - Sterile Storage
 - Cleaning and Sterilization
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants
 - Monitor VIEWPORT



Page 30 7/14/2016

Clinique Montbrillant, Chaux-de-Fonds Switzerland

GETINGE GROUP



Page 31 7/14/2016

Centre Léon Bérard (CLB), Lyon France

GETINGE GROUP



Facts:

- Scope VARIOP:
 - 11 Operating Rooms incl. Ancillary Rooms
 - Recovery Room
 - Waiting Room
 - Corridor
- Equipment Getinge:
 - OR Table
 - OR Lights
 - Pendants
 - OR Integration TEGRIS

Page 32 7/14/2016

Centre Léon Bérard (CLB), Lyon France

GETINGE GROUP









Page 33 7/14/2016



Facts:

- Scope VARIOP:
 - 7 Operating Rooms (including one Hybrid-OR)
 - 18 Ancillary Rooms
 - 1 Recovery Room
 - 1 Holding Area
 - Corridors
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants
 - OR VIEWPORT, OR VIEWSTATION

Page 34 7/14/2016

ASZ, Aalst Belgium

GETINGE GROUP









Page 35

East-Tallinn Central Hospital, Tallinn Estonia

GETINGE GROUP

Facts:

- Scope VARIOP:
 - 4 Operating Rooms
 - Induction
 - Sterile Storage
 - Corridor
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants



Page 36 7/14/2016

East-Tallinn Central Hospital, Tallinn Estonia

GETINGE GROUP

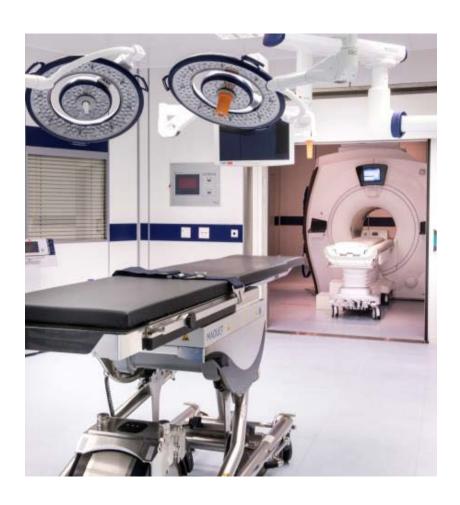




Page 37 7/14/2016

Hospital do Coração, São Paulo Brazil

GETINGE GROUP



Facts:

- Scope VARIOP:
 - 2 Operating Rooms
 - 1 MRT-Room
 - Control Rooms
 - Corridors
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants
 - OR Integration TEGRIS

Page 38 7/14/2016

Hospital do Coração, São Paulo Brazil

GETINGE GROUP



Page 39 7/14/2016

Yonemori Hospital, Kagoshima Japan

GETINGE GROUP



Facts:

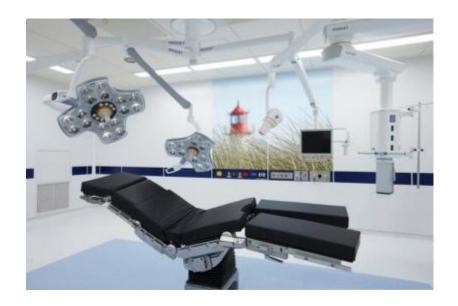
- Scope VARIOP:
 - 9 Operating Rooms (including 2 Hybrid-OR)
 - 10 Intensive Care Units
 - 3 Emergency Rooms

- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants
 - OR Integration TEGRIS

Page 40 7/14/2016

Yonemori Hospital, Kagoshima Japan

GETINGE GROUP







Page 41 7/14/2016

Yonemori Hospital, Kagoshima Japan

GETINGE GROUP



Page 42 7/14/2016

GETINGE GROUP

Hospital Farrer Mediplex Singapore



Facts:

- Scope VARIOP:
 - 8 Operating Rooms
 - 3 Cath labs
 - 4 Day Surgery Rooms
 - Ancillary rooms
 (Scrubs, utility rooms, preparation rooms and control rooms)
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants

Page 43 7/14/2016

Hospital Farrer Mediplex Singapore

GETINGE GROUP









Page 44 7/14/2016

King Fahad Medical City, Pediatrics and PSHC, Riad Saudi Arabia

GETINGE GROUP



Facts:

- Scope VARIOP:
 - 1st phase: 6 Operating Rooms including Corridor and Central Sterile Storage
 - 2nd phase: 6 Operating Rooms including Corridor and Central Sterile Storage
- Equipment Getinge:
 - OR Tables
 - OR Lights POWERLED

Pendants

Page 45 7/14/2016

King Fahad Medical City, Pediatrics and PSHC, Riad Saudi Arabia

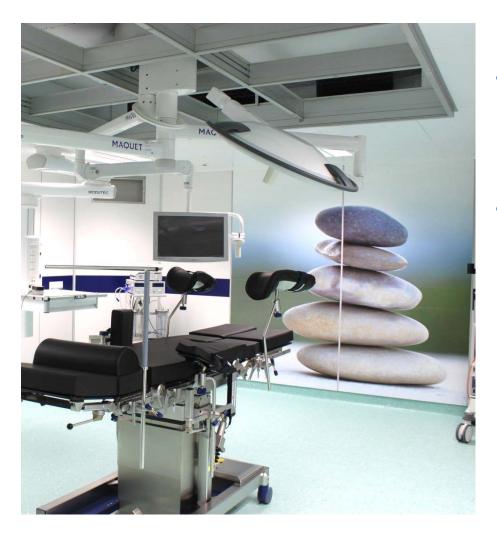
GETINGE GROUP



Page 46 7/14/2016

Sophia Medical Center, Anapa Russia

GETINGE GROUP



Facts:

- Scope Maquet VARIOP:
 - 2 Operating Rooms
 - Intensive Care Units
- Equipment Maquet:
 - OR Tables
 - OR Lights
 - Pendants
 - OR Integration TEGRIS

Page 47 7/14/2016

Sophia Medical Center, Anapa Russia

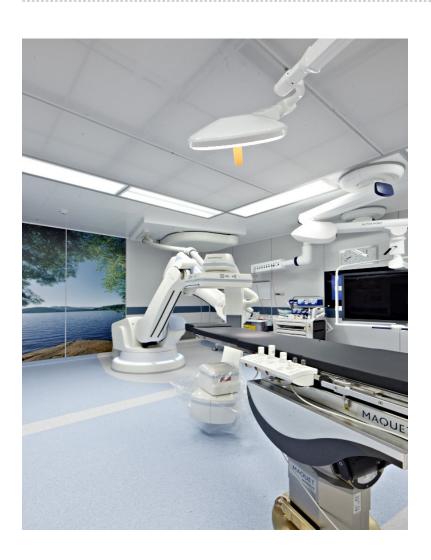
GETINGE GROUP



Page 48 7/14/2016

GETINGE GROUP

Valley Private Hospital, Melbourne Australia



Facts:

- Scope Getinge VARIOP:
 - Hybrid OR including an air supply ceiling and built-in cabinets
- Equipment Getinge:
 - OR table system (combination of MAGNUS with floor-construction carbon-fiber table top and Siemens Artis zeego)
 - Pendants: PLG and ALPHAPORT
 - OR lights POWERLED
 - OR Integration TEGRIS

Page 49 7/14/2016

Valley Private Hospital, Melbourne Australia

GETINGE GROUP



Page 50 7/14/2016

Spartanburg Regional Hospital, Spartanburg, SC USA

GETINGE GROUP



Facts:

- Scope Getinge VARIOP:
 - 17 Operating Rooms including Ancillary Rooms
- Equipment Getinge:
 - OR Tables
 - OR Lights
 - Pendants
 - Control Panel

Page 51 7/14/2016

Spartanburg Regional Hospital, Spartanburg, SC USA

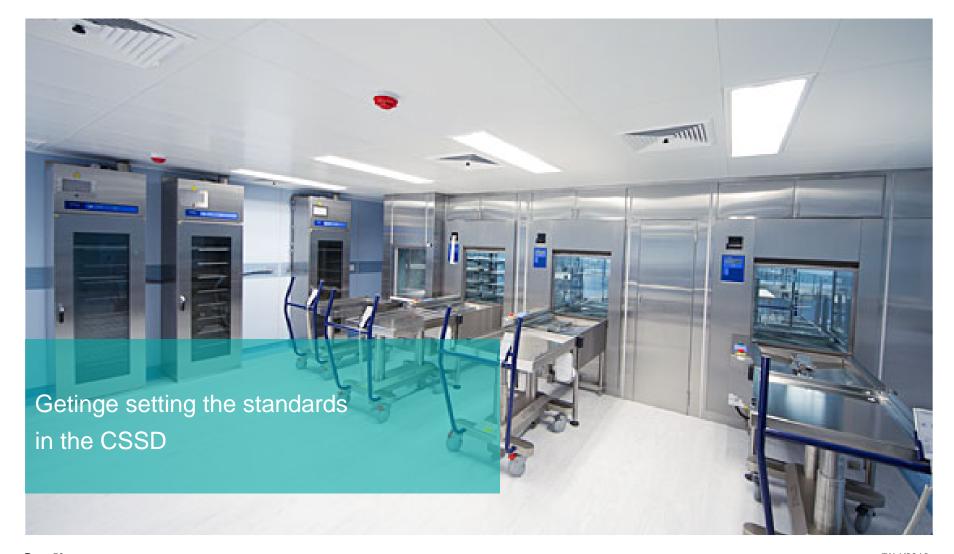
GETINGE GROUP



Page 52 7/14/2016

Maternity and Children Hospital, Al Hassa Saudi Arabia

GETINGE GROUP



Page 53 7/14/2016

Maternity and Children Hospital, Al Hassa Saudi Arabia

GETINGE GROUP



Facts:

- Scope Getinge VARIOP:
 - 3 Rooms: Cleaning & Washing, Sterilization and Storage

Page 54 7/14/2016

Maternity and Children Hospital, Al Hassa Saudi Arabia

GETINGE GROUP



قسم التعقيم في مستشفى الولادة والأطفال في الأحساء يعتمد كنموذج "عالمي"



المداعاتي الماعل

الأحساء - عدالهادي السماعيل

Facts:

Getinge VARIOP was declared by the ministry of health (MOH) to be "THE standard in equipping central sterile supply departments"

اعتمدت مؤخراً شركة ماتية الأندائية مشروع التطيع في مستشفى الولادة والأطفال في الأحساء، كمرجع تموذيني لأم مشروعاتها العائمية، وتشرت صورا للمشروع على موقعها الإلكتروني.

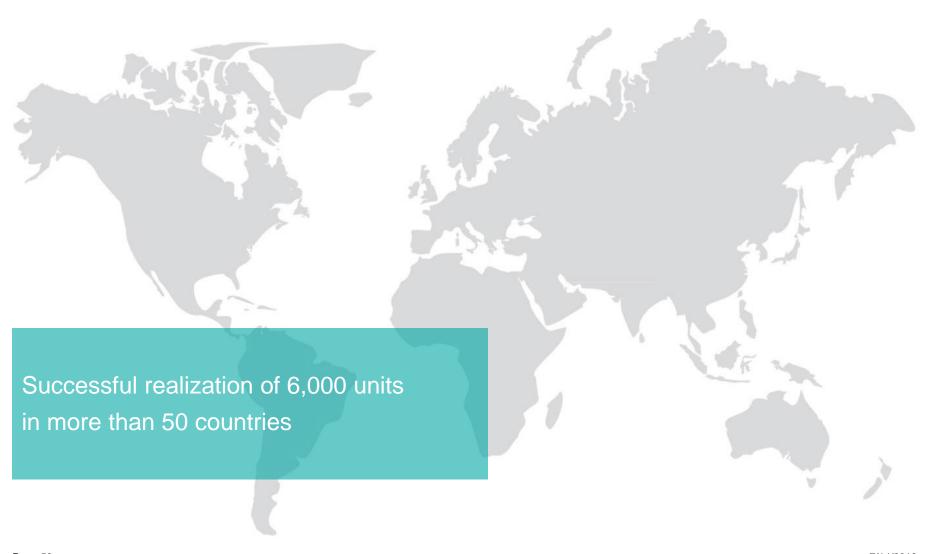
وفي هذا الصدد، أوضح مساعد مدير الشرون الصحية العالى والإداري عبدالحميد العمير أن اعداد المشروع ثم وفق المعابير العالمية الحديثة الأنسام التعظيم التي تراعي أهم تفاصيل مكافحة العدود، في المنشأت الصحية، كما تعت مراعاة توزيع مناطق التعظيم بما يتوافق مع حركة الآلات من تعشمها يالمنطقة غير النطيقة إلى تفزينها في المنطقة المعظمة.

وأشار المهتدس المشرف على المشروع على الحجي إلى أن المشروع مكون من آجهزة طبية أهمها أجهزة الفسيل والتطهير، وأجهزة التطيع بالبخار، وأخرى غير طبية أهمها أثواح الجدران والأسلاف المصنوعة من الاستثلاث ستيل، وأنظمة تنقية الهواء، وأن كل هذه الأجهزة تم تصنيعها وتركيبها من قبل الشركتين الرائدين علمياً في هذا المجال "جنتج السويدية" وماتية الأسابية، كما وضح مدير الشرون الصحية للإمداد أحمد الرصاصي أن المشروع لن يكون الوحيد المشير في المحافظة، فهناك مشاريح مقيلة لن تقل عن مستوى هذا المشروع المصير.

Page 55 7/14/2016

VARIOP

GETINGE GROUP



Page 56 7/14/2016

Thank you!

MAQUET Hospital Solutions GmbH

Phone: +49 7222 932-0 Fax: +49 7222 932-885

www.maquet-hospital-solutions.com

GETINGE GROUP

www.getingegroup.com





Getinge Group is a leading global provider of innovative solutions for operating rooms, intensive-care units, hospital wards, sterilization departments, elderly care and for life science companies and institutions. With a genuine passion for life we build quality and safety into every system. Our unique value proposition mirrors the continuum of care, enhancing efficiency throughout the clinical pathway. Based on our first-hand experience and close partnerships, we are able to exceed expectations from customers – improving the every-day life for people, today and tomorrow.